AUSTRALIA'S LEADING FORKLIFT SUPPLIER



MAJOR PARTNERS





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Founded in 1980, MLA has grown to be one of Australia's leading material handling equipment companies. MLA is widely regarded as a leader in a competitive market thanks to our strong focus on customer needs, and ongoing commitment to delivering quality, cost-effective material handling solutions.





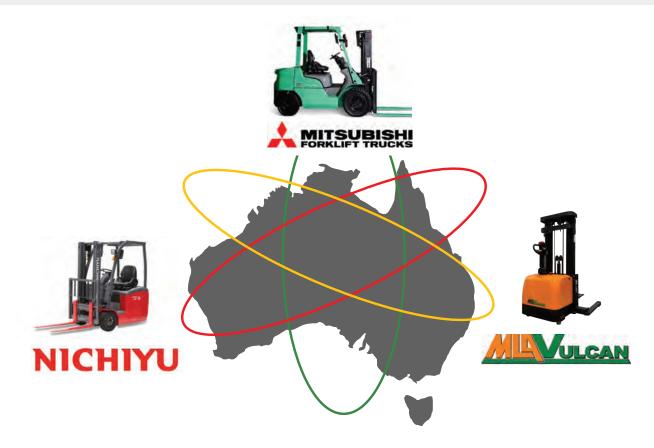
OUR COMPANY

Through more than four decades, MLA has built a reputation for excellence in customer service, safety, operational reliability, engineering and equipment maintenance.

The core business of Mitsubishi Lift trucks Australia, MLA, is the sale, hire and service support of materials handling equipment. We are the exclusive Australian distributor of three complementary brands – Mitsubishi Forklift Trucks, Nichiyu Electric Forklifts and MLA Vulcan Equipment. We operate our business nationally through seven MLA owned branches and an extensive regional authorised dealer network.

MLA is widely regarded as a leader in a competitive market thanks to our strong focus on customer needs, and ongoing commitment to delivering quality, cost-effective materials handling solutions.

Our customers know their requirements will be satisfied through our comprehensive equipment range – from the largest Container Handlers and Reach Stackers, to every type and size of industrial forklift or warehousing piece of equipment.



WHY CHOOSE -

Increasingly companies are choosing MLA because our company has a strong focus on customer needs, and ongoing commitment to delivering quality, costeffective material handling solutions.



RELIABILITY & RANGE

MLA is a national forklift company with over a 40-year history of distributing robust, quality and dependable forklifts that are 'built to last'.

MLA can supply a complete one-stopshop range of equipment ranging from 1 tonne pallet movers to 45 tonne capacity Reach Stackers, and everything in between.

MLA's comprehensive range includes the "award winning" Mitsubishi, plus Nichiyu and MLA-Vulcan products which are world leading in quality and reliability with advanced technology making them the brands of choice for many applications.

PROFESSIONAL & RESPONSIVE

With MLA you work with an experienced customer focused team of professionals. MLA has a fleet of mobile service technicians available within each of our seven owned and operated branches nationwide.

MLA has the people, total product solution, national service capability, and proven commitment to deliver the highest quality, safety and environmental standards to meet the material handling requirements of customers across all industry types.

We have the expertise to service and maintain every make and model of forklift available in the Australian marketplace.

OUR QUALITY PRODUCTS









MITSUBISHI FORKLIFT TRUCKS

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A complete range

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Developed for outstanding performance, the award-winning range of Mitsubishi Forklift Trucks and warehouse equipment are built to maximise productivity and ensure reliability... whatever the application.

The Mitsubishi range includes:

ENGINE FORKLIFTS

Mitsubishi Engine Forklifts lead the market with a strong reliable build, low-cost operation, advanced safety features and environmentally friendly design. At MLA, we do care about the environment, which is why our equipment offers a 90% reduction in harmful gas emissions. Combine this with the technologically advanced integrated presence system, electronic fuel injected system, and you have the safest and most economical forklift on the market.



ELECTRIC FORKLIFTS

Mitsubishi Counterbalanced Electric Forklifts represent state of the art equipment with AC motors to reduce maintenance costs and extend operating cycles.

Advanced safety features and operator comfort make Mitsubishi Electric Forklifts the class leader.

WAREHOUSE FORKLIFTS

Our exceptional standards of quality, reliability and value are applied equally to a range of warehousing equipment that covers every material handling and storage situation.

Mitsubishi Warehouse range of equipment includes Reach Trucks, Order Pickers and Pallet Power Movers.



MITSUBISHI HEAVY INDUSTRIES

Like any product bearing the "MITSUBISHI" name our materials handling equipment benefits from the tremendous heritage, huge resources and cutting-edge technology of one of the world's largest corporations – Mitsubishi Heavy Industries Group.

Engineering spacecraft, jet planes, power plants and more, MHI specialises in those technologies where performance, dependability and superiority decide your success or failure...

So when we promise you quality, reliability and value for money, you know it's a guarantee we have the power to deliver.

That's why every model in our award-winning and comprehensive range of lift trucks and warehouse equipment is built to a high specification – to ensure it keeps working for you. Day after day. Year after year. Whatever the job. Whatever the conditions.



Energy-related products, such as natural energy, thermal power, and nuclear energy.



AIRCRAFT > Aircraft products, such as commercial aircraft and aero engines.



Space systems, such as H-IIA rocket and the products related to international space station program.



SHIP & OCEAN >

Products related to shipbuilding and ocean development, such as tankers, cargo ships, passenger ships, and marine engines.



ENVIRONMENT > Wide range of products related to environmental plants and equipment to prevent global warming and pollution.



INFRASTRUCTURE > Machinery and equipment for infrastructure building.



TRANSPORTATION > Various systems for transportation, such as AGT (Automated Guideway Transit) and ETC (Electric Toll Collection) system.



AUTOMOTIVE > Vehicle-related products, such as turbochargers and machinery for motor vehicle industry.



LIVING & LEISURE > Products related to our living and leisure, such as air-conditioners and passenger ships.



MATERIAL HANDLING > Material handling systems, such as forklift trucks and Logistic systems.



INDUSTRIAL MACHINERY > Products used in various industries, such as printing machinery, chemical plants, and air-conditioning & refrigeration systems.



DEFENSE > Products for national defense.

NICHIYU ELECTRIC FORKLIFTS A complete range

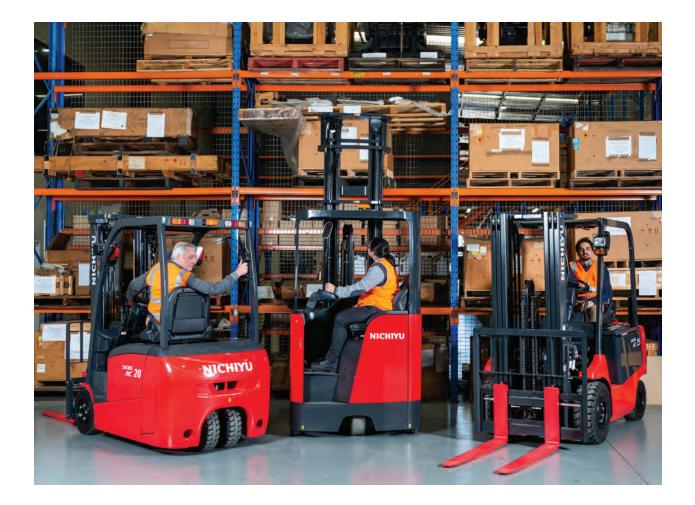


MLA Holdings Pty Ltd is the exclusive Australian Distributor of Nichiyu Battery Electric Counterbalance Forklifts and Reach Trucks. Following the acquisition of Nichiyu Forklifts by Mitsubishi Heavy Industries, MLA is able to provide competitively-priced forklift sales, forklift rental, forklift service and parts support Australia wide for this iconic brand.

Since first developing the battery-electric forklift in Japan more than 70 years ago, Nichiyu Forklifts has regularly introduced lift truck innovations enhancing performance, reliability and safety.

From an ergonomically designed operator forklift compartment to impact absorbing masts, travel speed sensitive lift control, auto lifting stop and laser pointers for accurate forklift truck pallet handling and a host of other features, Nichiyu Forklifts deliver the ultimate in safe, clean, energy-efficient, eco-friendly forklift truck operation in even the toughest of applications.

With our on-going commitment to excellence in design and manufacturing of state-of-theart forklift trucks, Nichiyu Forklifts has achieved an unrivalled reputation for reliability and durability across a wide range of manufacturing and distribution applications.



MLA VULCAN RANGE A complete range

MLA has proudly developed an unrivalled knowledge of the needs and requirements relating to heavy equipment. Performance, safety, economy, reliability and comfort are of primary importance to our users – and those traits are integral to the MLA Vulcan Range of Heavy Forklifts, Reach Stackers, Internal Combustion, All-Terrain and Pedestrian Equipment.

PEDESTRIAN EQUIPMENT

The new MLA Vulcan range of Pedestrian Equipment includes: Pallet Movers, Walkie Stackers and Walkie Reach Stackers.

With electronic power steering and curve control the MLA Vulcan Pedestrian Warehouse range allows for increased operator confidence when travelling, cornering, and lifting. These units are also fitted with a regenerative braking system allowing for a



reduction in brake wear and increased battery run-time in your equipment enabling more up-time while the truck is in use.

Additionally, the Walkie Reach Stacker and Straddle Stacker provides operators with excellent visibility, assisting in the form of reducing product damage and costs whilst also providing a safer material handling environment.

Designed and made to meet Australian requirements, this forklift is fully compliant with Australian safety standards for Powered industrial trucks (AS2359.1:2015) and is backed up by MLA's Australia-wide services and parts infrastructure.





HEAVY FORKLIFTS ABOVE 16 TONNE



MLA Vulcan heavy-duty industrial forklift trucks provide performance, reliability and dependability in the most arduous of applications. Featuring a luxury cabin with suspension seat and ergonomic fingertip controls and a Hi-Vis upright design MLA Vulcan is designed to deliver the highest levels of productivity and operator comfort.



MLA Vulcan Reach Stackers are state of the art machines designed and manufactured for the intensity of all container handling applications. Powered by Cummins QSM 11 electronic diesel engine driving controlled variable displacement hydraulic system, the MLA Vulcan Reach Stacker models deliver outstanding performance and reliability. MLA Vulcan Reach Stackers are the ideal machine for ports, container yards, and rail and transport applications. Be it the MLA Vulcan Heavy Lift Truck or Reach Stacker, Heavy Equipment users in Australasia have a clear choice of new reliable trucks, backed by the existing MLA service team and all the experience they bring.

NATIONAL INFRASTRUCTURE

MLA Holdings Pty Ltd was established in 1980 with Mitsubishi Heavy Industries, for the sale and distribution of Mitsubishi Forklift Trucks in Australia.

The company has been operating in Australia since then for 41 years and now has core business in the sale, hire and service support of materials handling equipment Australia wide.

The MLA distribution network is Australia wide with offices in New South Wales, Queensland, South Australia, Western Australia, and Victoria. Recent company acquisitions have seen MLA's branch network grow into the Gold Coast and Newcastle Regions, through Classic and Hunter MLA.

We are the exclusive Australian distributor of three complementary brands – Mitsubishi and Nichiyu Forklift Trucks and MLA Vulcan Equipment that includes pedestrian, all-terrain and standard forklifts complemented with a range of Heavy Forklifts and Container Handlers. Throughout the company's growth, MLA Holdings Pty Ltd remains a privately-owned business.



SERVICE & PARTS

All preventative maintenance will be conducted by MLA technicians and scheduled at convenient times to suit each customer site operation.

The service administration process is managed and performed applying our ISO 9001:2015 quality assurance procedures, in conjunction with Mitsubishi's manufacturer's recommendations.



SERVICE CAPABILITIES 24/7

MLA will provide 24 hours per day and 7 days per week response as required.

Type of Service Action (within metropolitan areas)	Response Time
Urgent Breakdown Repairs (Normal business hours)	2 hours
Urgent Breakdown Repairs (After Hours)	4 hours
Non-Scheduled Maintenance	4 hours

In the event of a major breakdown, whereby equipment requires lengthy repairs greater than one day, MLA has an extensive fleet to call upon. MLA will supply an equivalent replacement unit within 24 hours of our MLA technician's assessment on the unit to be repaired at no cost, for our rental customers excluding unfair wear and tear.

SPARE PARTS SUPPORT

As the sole Australian importer and distributor of Mitsubishi material handling equipment, MLA stocks more than \$6.5M value of genuine spare parts at our Sydney, Hunter, Melbourne, Brisbane, Gold Coast, Adelaide and Perth branches, representing 95% first pick.



1300 000

Customer Service Number

FLEETCONTROL

MLA understands that reducing costs and increasing productivity are critical factors in successful fleet management. MLA FleetControl uses intuitive technology, allowing you to capture real time data directly to your PC, tablet or smart phone.

MLA can install MLA FleetControl on all MLA supplied fleet units. Real time and historical reports are provided, detailed by truck and operator. Data is stored on the MLA FleetControl website with secure access, using existing mobile phone or wireless networks.

MLA FleetControl includes the provision of operator pre-start checklists and time stamped impact reporting. Customised reporting dashboards may include reports on operator behaviour (completion of daily checks, driver log and activity, impacts), unit and fleet utilisation, idle and drive time etc.

- SAFETY IMPROVEMENT
- COMPLIANCE
 SIMPLIFICATION
- COST REDUCTION
- PRODUCTIVITY ENHANCEMENT



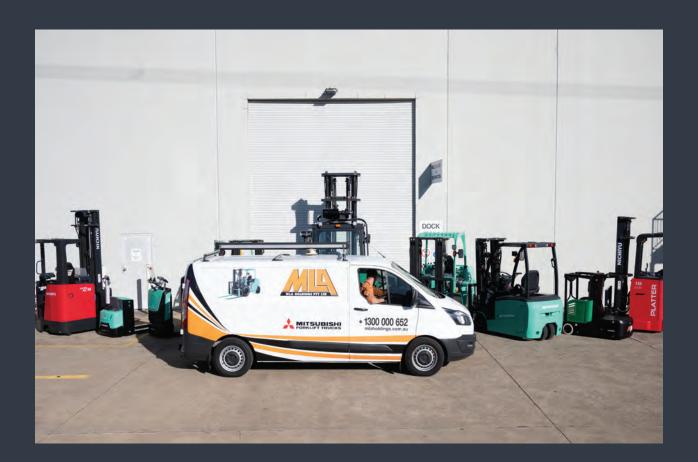


As an alternative to purchasing our equipment outright, we offer an equipment rental option to make available the working capital that can be tied up in machinery. MLA's innovative rental solutions benefit our customers' productivity and profitability.

Rental is an increasingly popular option for several reasons:

- Removes ownership worries
- A rental plan eliminates any effect on company capital
- Rental costs are tax-deductible
- Rental costs are fully inclusive of maintenance and repair including parts and labour associated with fair wear and tear
- It provides flexibility in periods of increased demand

Whether for a day, a month or for five years, we can offer the right rental solution for your company.



OPERATIONAL SAFETY FEATURES



BLUE REVERSE SAFETY LIGHT

- Blue LED Safety lighting acts as a warning to approaching pedestrians, by projecting a large blue spot onto the warehouse floor.
- It can be attached to the front or rear of the forklift, directing the blue spot a few meters ahead of the direction of the trucks travel.



RED EXCLUSION ZONE LIGHT

- Red LED Lighting presents an exclusion zone for pedestrians to stay clear when forklifts are operational.
- Once the forklift is parked and hand brake applied, the red line will disappear signalling to the pedestrians that it is safe to approach the forklift.



OPTIONAL SAFETY FEATURES

- Colour cameras reduce product damage
- Laser pointer
- Drive in racking
- · Side shift with fork positioning
- Single point battery watering system or maintenance free batteries
- Speed limiting
- Load weight indicators or digital weight scales

SAFETY

MLA maintains a National Management System that references AS/NZS 4801:2001. MLA documents and communicates all areas of WHS accountability for all managers, supervisors, employees, contractors and visitors. Work related injuries and illnesses are mitigated by MLA's Hazard and Risk Assessment Program.

All new equipment delivered by MLA is risk assessed to meet Australian Standards. At MLA, **safety** is our first priority. MLA's safety target is zero.

ENVIRONMENT

MLA maintains a National Management System that references ISO 14001:2015. Our culture is to achieve continued improvement in environmental management performance. We ensure all employees, sub-contractors and suppliers are environmentally aware and have the necessary competencies to meet all environmental objectives.

We ensure that all employees and sub-contractors working on customer sites comply with local environmental requirements. All MLA vans carry spill kits. Waste and oil filters are returned to MLA, stored in holding tanks and emptied by an approved EPA contractor.

QUALITY

MLA operates a Quality Management System which complies with the requirements of ISO 9001:2015.

Our culture is driven by the commitment to obtain the highest quality standards, continuous improvement and the achievement of industry best practice.

MLA's quality system is an integrated online management system that promotes quality, safety and environmental management to the relevant Australian Standards.





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