

MATT'S MESSAGE

Australia is a resilient nation, and we at MLA in our 40th year are a very resilient company.

The last 12 months have no doubt been the most turbulent on record. Droughts, floods, fires and other natural disasters that been the worst in living memory for our country. Internationally, environmental concerns brought growing interest in decarbonization, global markets were impacted by a trade war between the US and China, and the UK finally made the decision to leave the EU. With every passing day, all of these factors had far reaching effects on our economy and on our individual lives, which has recently been further shaken by the outbreak of Corona-virus (COVID-19), and subsequent economic recession.

It is in these times of uncertainty that we must continue to focus on the here and now. No amount of wishing will change the past, and no amount of planning will guarantee the future. The path forward for us lies in doing what needs to be done today and doing it right. Every staff member will need to play their part to ensure our continued success in this challenging business environment.

To mark our 40th anniversary in business is a great achievement for many reasons. But the one that is most telling is perhaps the one that is most obvious - "We are doing something right"! The principles that we were founded on 40 years ago by Mr Kanamori, Ken Rathgen, Mike Itani and the Chatani family are the same principles we live by today: leadership, service excellence and achievement.



The next 40 years will pose new challenges as MLA navigates uncharted waters. We must continue to build on the accumulated experience of decades past, and always ensure that progress and prosperity will continue to higher levels.

Productivity is what happens when you combine the right people with the right products. We are well positioned for the future as these key ingredients are already in place for MLA to continue to prosper as an employer of choice, delivering world class equipment to the Australian marketplace. It is expected that MLA will realise improvements in customer service, revenue growth and profitability in the years ahead.

An organization is only as strong as its people. I would like to thank all MLA staff for their "resilience" and significant effort in ensuring MLA has remained profitable during this difficult time without compromise to our outstanding level of customer service. We have more work to do yet.

Matt Saunders – Managing Director

A SOLUTION FROM A NEW DIRECTION

In Western Australia, Doray Minerals needed a forklift that could do regular grunt work at a lithium minerals operation and a much trickier job placing heavy chaff bags into shipping containers.

The chaff bags hold minerals for export and are designed to be carried from the top using their lifting straps. But the lifting straps are so high they reach up most (approximately two-thirds) of the internal height of a shipping container so there is little headroom.

Doray came to MLA to find a forklift with the right blend of dexterity, muscle and precision.

The Mitsubishi FD35N container forklift with specialised hydraulic rotator attachment proved the perfect solution. This combination of machine and attachment allows



Doray Minerals to rotate the forks to an upside down position, allowing them to slide through the lifting straps and carry the bags from the top.

And there is still enough free space left to protect the container roof.

Approaching challenging applications from a new direction to deliver the best solution is what MLA does best.



1300 000 652

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Newsletter

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A BEAST OF AN ALL-ROUNDER JOINS THE RANKS AT MLA

We're delighted to announce the arrival of an impressive 2.5T container forklift to our ranks – the MLA Vulcan. This great all-rounder is well-suited to customers seeking a more cost-effective solution without the need for advanced functionality. This uncomplicated value based model relates to customers with limited usage, distinct from traditional customers who enjoy the premium features of our iconic Mitsubishi range.

Designed and made to meet Australian requirements, the MLA Vulcan forklift is fully compliant with Australian safety standards for industrial trucks (AS2359.1:2015) and is backed up by MLA's Australia-wide services and parts infrastructure. So that's double peace of mind for customers who are looking for the ultimate beast of burden in terms of value, efficiency, safety and reliability.

Under the 'hood' premium Nissan K25 or Kubota Engines deliver the power needed to get the job done.

And operators will enjoy many other features, including the highly balanced driving experience, roomy cabin space with outstanding visibility, enhanced stability thanks to an extra low rearward centre of gravity, strategic cushioning to absorb chassis vibrations, reduced noise, quick-response steering wheel and impressively tight turning circle.



And there are green credentials, too. This forklift meets international emissions standards designed to reduce harmful gasses.

For those who like the idea of a low initial price and reduced running costs, this tough, durable and easy-to-maintain machine is a must see.

INSIDE:

- + 40 Years of Excellence
- + Managing Director: Matt's Message
- + A solution from a new direction

Australia's leading forklift supplier

A CELEBRATION TO REMEMBER 40 YEARS OF EXCELLENCE



Western Australia branch kicking off MLA's 40th Anniversary at Rockpool Bar and Grill at Crown Casino.

MLA Holdings management, staff and special guests gathered at restaurants around Australia in February-March to celebrate our 40th anniversary and salute retiring Managing Director, Ken Rathgen.

The rolling celebrations from the west coast to the east were an opportunity for staff and management to mingle and talk about work, life, family and (of course) 40 years of continuous

growth and excellence in the material handling industry! At each function, teams presented Ken with a parting gift to acknowledge his leadership over four decades.

Getting things underway, the MLA Western Australia team celebrated at the Rockpool Bar and Grill within Crown Casino in Perth.

SOUTH AUSTRALIA MLA



MLA South Australia celebrate our 40th Anniversary under sail.

Next up, the MLA South Australia celebrations started with dinner and drinks at award-winning waterfront restaurant Sammy's on the Marina, followed by a leisurely afternoon under sail.



Hunter MLA celebrating our 40th anniversary at Scratchley's with a harbour view. The team presented Ken with a picture by artist Mitch Revs, featuring Newcastle's industrial heart and soul, and key landmarks.

HUNTER MLA

Not to be outdone, Hunter MLA celebrated at the renowned Scratchley's on the Wharf seafood restaurant, enjoying great views of Newcastle Port.

QUEENSLAND MLA

In Queensland, the MLA Brisbane and Classic MLA Gold Coast branches combined to celebrate at Brisbane's Blackbird Bar and Grill at the Riverside Centre.



MLA Queensland enjoying dinner and drinks at Riverside Bar and Restaurant to celebrate MLA's 40th anniversary.



VICTORIA MLA

MLA Victoria took celebrations to new heights by celebrating at Eureka Skydeck in Southbank.

HEAD OFFICE SYDNEY MLA

The New South Wales branch concluded the 40th anniversary celebrations with a dinner at the heritage Banjo Paterson Cottage Restaurant and gardens, overlooking Sydney Harbour.

In addition to formal speeches from MLA's Chairman, Directors and Senior Management, the celebrations were an opportunity for staff to share anecdotes and memories about their time with the company.



MLA Head Office Sydney celebrating the 40th anniversary milestone at Banjo Patterson Cottage Restaurant.

MLA started with 5 staff working out of a single premise in 1980. Today, MLA employs 150 people and has operations in 7 locations nationwide. We are one of the largest suppliers of materials handling equipment,

serving thousands of customers who in turn help to keep the Australian economy moving. It's an achievement which all those who have been with the company from the earliest days are proud.